

## Medical Education Policy: Vendor Relations

Facility: CMC  
Origin Date:  
Revision Date: May 2015  
Sponsor: GMEC

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### 1. PURPOSE:

This Policy articulates Carilion Clinic's expectations of vendor representatives / corporations in their interactions with Carilion Clinic (CC) medical education programs including faculty, fellows, residents, and support personnel acting on behalf of these programs. Graduate Medical Education endorses the CMC Pharmaceutical & Supplier Representative Policy, and, as such, all participants in CC medical education programs must abide by that policy. Changes and revisions in the CMC policy will apply to medical education programs.

### 2. SCOPE:

This Policy applies to all Accreditation Council for Graduate Medical Education (ACGME), Council on Podiatric Medical Education (CPME), Commission on Dental Accreditation (CODA) accredited post-graduate training programs sponsored by Carilion Clinic – Virginia Tech Carilion School of Medicine and AOA accredited Carilion Clinic-based programs sponsored by the Edward Via College of Osteopathic Medicine. This includes fellows, residents, faculty (volunteer and paid) and medical education support personnel acting on behalf of the program. Carilion Clinic residents rotating to affiliate institutions must abide by that institution's policy regarding interactions with industry representatives.

### 3. DEFINITIONS:

- A. Faculty refers to members of Carilion Clinic who are paid or volunteer to be engaged in education and training of fellows and residents in approved medical education programs.
- B. Medical Education Program refers to any approved residency or fellowship program or program involved in the education of fellows and residents.
- C. Pharmaceutical or Supplier (Vendor) Representative refers to any individual employed by an organization doing business with or seeking to do business with Carilion Clinic or any of its affiliated facilities or Carilion Clinic colleagues. This also includes individuals who attempt to influence the prescribing behavior of physicians or use of any materials by colleagues without a formal business arrangement.
- D. Resident refers to all Carilion Clinic employed or visiting interns, residents, and fellows participating in CC post-graduate training programs.

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- E. Residency / Fellowship Program refers to post-graduate medical education programs accredited by the Accreditation Council for Graduate Medical Education (ACGME), CPME, CODA or the American Osteopathic Association (AOA).
- F. Support Staff include individuals who are employed by Carilion Clinic to support the medical education programs.

4. PROCEDURES:

- A. Pharmaceutical or Vendor Representatives in the Hospital or Other Clinical Settings:
  - 1. All interactions between pharmaceutical or vendor representatives and fellows, residents, faculty or support personnel must conform to and comply with the CMC Pharmaceutical & Supplier Representative policy.
  - 2. Pharmaceutical or vendor reps may not interact with fellows or residents in Carilion Clinic facilities without a faculty member being present.
  - 3. Pharmaceutical or vendor reps may attend, but may not participate in any general educational programs.
- B. Pharmaceutical or Vendor Support of Educational Conferences:
  - 1. Funds offered by industry to support educational programs or speakers must be given to the appropriate Carilion department or division and must conform to all applicable Carilion policies. The GME Office should be notified of such financial support through the Designated Institutional Official (DIO) or the Administrative Director.
  - 2. Colleagues must never accept support directly from an industry representative.
  - 3. Support offered to residents and fellows, such as providing travel expenses or conference registration fees, must be reported to their program director and the GME office before they are accepted.
- C. Gifts:
  - 1. Gifts from Pharmaceutical or Vendor reps are prohibited per the CMC Pharmaceutical & Supplier Representative Policy
- D. Reporting of Financial Support:
  - 1. Financial Support received by faculty and fellows from industry/vendors may be reported to CMS under the Open Payments/Sunshine Act and become accessible by the public.

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<b>Name</b>	<b>Title</b>	<b>Dept./Committee</b>	<b>Date</b>
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